

Strictly Private & Confidential

Reich/YG Premiums and Earnings Summary

		Block Policy										Stand Alone	Pro Rata						
		2013		2014		2015		2016		2017		2018		2019		2020		2021	
	Property & Terrorism	£	276,522.32	£	295,436.93	£	304,665.07	£	340,093.73	£	341,644.74	£	350,697.35	£	401,013.35	£	456,658.87		
	Engineering	£	-	£	8,392.61	£	8,392.61	£	8,424.08	£	8,424.08	£	8,615.47	£	8,787.78	£	9,227.17		
	Other	£	52,191.22	£	60,485.72	£	60,485.72	£	58,681.76	£	58,949.70	£	60,020.80	£	60,020.80	£	62,881.84		
	Property & Terrorism	£	26,436.92	£	27,605.29	£	33,008.88	£	36,980.33	£	35,686.70	£	37,319.52	£	37,319.52	£	42,592.71		
	Engineering	£	1,565.57	£	1,565.57	£	1,565.57	£	1,595.98	£	1,575.07	£	1,611.41	£	1,643.63	£	1,725.76		
	Other	£	4,748.75	£	4,541.56	£	4,541.56	£	5,090.09	£	4,838.22	£	4,926.88	£	4,926.88	£	5,173.22		
	Property & Terrorism	£	-	£	-	£	-	£	-	£	-	£	-	£	207,123.47	£	240,582.33		
	Engineering	£	-	£	-	£	-	£	-	£	-	£	-	£	-	£	-		
	Other	£	-	£	-	£	-	£	-	£	-	£	-	£	-	£	-		
CREM	Property & Terrorism	£	515,413.63	£	515,413.63	£	515,413.63	£	543,647.25	£	514,960.32	£	528,901.12	£	565,668.48	£	657,986.49	£	698,259.38
	Engineering	£	18,167.00	£	18,167.00	£	18,167.00	£	18,271.91	£	18,271.91	£	18,698.44	£	19,072.40	£	20,026.02	£	20,827.06
	Other	£	6,148.43	£	6,148.43	£	6,284.70	£	6,491.57	£	4,345.00	£	4,424.00	£	4,424.00	£	4,411.95	£	4,853.14
	Property & Terrorism	£	328,608.57	£	306,859.00	£	352,580.60	£	403,490.90	£	518,617.25	£	564,209.40	£	519,416.20	£	585,206.63		
	Engineering	£	5,038.66	£	5,037.68	£	5,037.68	£	5,944.55	£	4,113.77	£	6,468.00	£	6,597.20	£	6,926.65		
	Other	£	-	£	-	£	-	£	-	£	-	£	-	£	-	£	-		
Total Premium		£	1,234,841.07	£	1,249,653.42	£	1,310,143.02	£	1,428,712.15	£	1,511,426.76	£	1,585,892.39	£	1,836,013.71	£	2,093,399.64	£	723,939.58
Total Commission/Fees £		£	454,300.18	£	454,776.71	£	502,561.20	£	537,609.03	£	553,156.54	£	607,696.44	£	689,298.85	£	781,136.54	£	129,274.42
Total Commission/Fees %			36.79%		36.39%		38.36%		37.63%		36.60%		38.32%		37.54%		37.31%		17.86%
Fees Paid to WMS £		£	344,436.15	£	339,622.78	£	393,799.83	£	407,692.79	£	403,421.31	£	445,000.03	£	549,729.25	£	601,082.40	£	-
Fees Paid to WMS %			27.89%		27.18%		30.06%		28.54%		26.69%		28.06%		29.94%		28.71%		0.00%
Reich Net Retained		£	109,864.03	£	115,153.93	£	108,761.37	£	129,916.24	£	149,735.23	£	162,696.41	£	139,569.60	£	180,054.13	£	129,274.42